



EDIFICE

The European B2B Forum for the Electronics Industry

95th Plenary

Nov 30th – Dec 1st 2005



What is EDIFICE?

EDIFICE, is the European **User Group** for companies with interests in computing, electronics and telecommunications, drives and enables global standardized B2B adoption in Europe through best practice, information sharing and influencing of standards development.

The European Electronics industry adopted UN/EDIFACT as the global standard for traditional EDI applications and RosettaNet for XML based B2B implementations.





Core Activities

- EDIFICE provides a forum for users and solution providers which drives and enables global standardized B2B adoption in Europe
- EDIFICE's collective experience and best practice sharing will help existing and potential members achieve their B2B goals
- EDIFICE is a B2B competence center, setting direction, creating awareness and providing learning opportunities
- EDIFICE ensures that European ways of working are reflected in global standards



Reasons to have a separate User Group

- a User Group
 - Is independent from the standardisation body
 - has a geographical focus – i.e. Europe centric
 - sets standards guidelines and ensure standards alignment
 - ensures that European implementation experiences are reflected in the global standards development
 - deploys standards
 - is open for other emerging B2B standards of interest to industry
 - promotes standards usage also with members who are not part of the standardisation body



Organisation Structure

Members

Chairman:
Matthias GEHRKEN, Nokia
Call for nominations

Vice-Chairmen:
Rolf GIESBERT, Siemens Com (RosettaNet liaison)
Theo KLAASSEN, Texas Instruments
Krishna NEUERT, Freescale Semiconductor

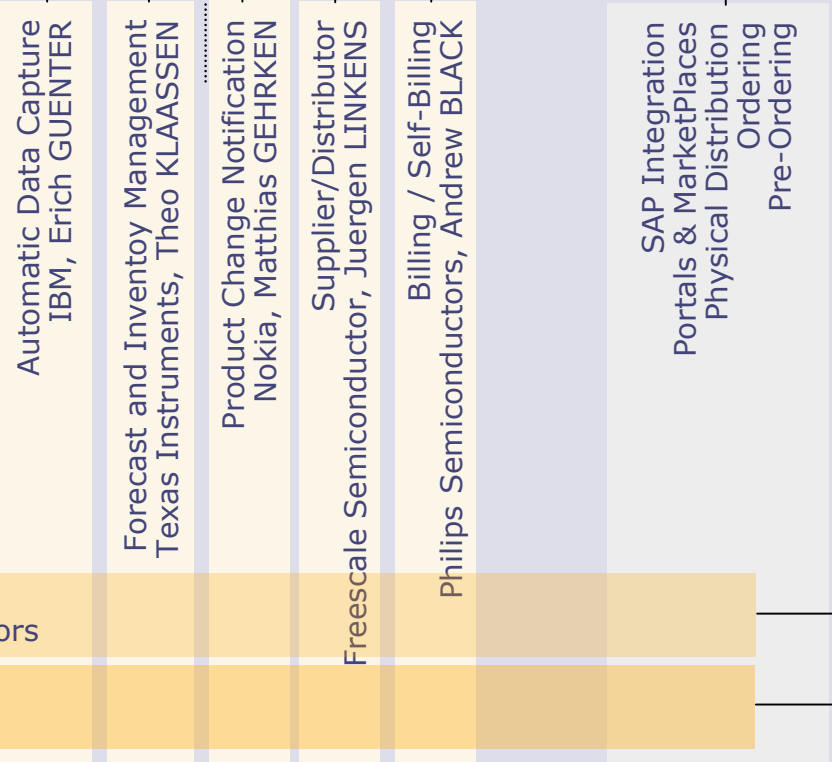
Secretary:
Nomination of Pierre-Emmanuel Nuiry of ST

Treasurer:
Andrew BLACK, Philips Semiconductors

Secretariat
Dora CRESENS

TSQ
Andrew Black, Philips Semiconductors

Marketing & Web
Thomas List, Oracle





2005 Achievements

- Growing membership: 5 New Members (+2 applying at the 95th Plenary)
 - Amkor Technology
 - Canon
 - E2Open
 - Mobile-Zoom
 - Siltronic
 - Sterling Commerce
 - Xerox

- Deliverables
 - EPIG 5C4 Distribute Registration Status
 - EDIFICE B2B Deployment Matrix
 - EDIFICE Presentation Repository
 - Involvement in European e-invoicing project (CEN ISSS)

- 4 Plenary meetings
 - Average of 70 participants
 - Average of 10 observing companies



2005 Projection - Task Group Activities

- Product Change Notification

Definition of a standard PCN communication process and specifications for System-to-System exchange solutions in compliance with JEDEC standard.

- Prepare RosettaNet Milestone Program: define technical specification based on JEDEC std, define basic PCN/EOL Process Flow, obtain commitment of all parties

- Billing, Self-Billing and Payments

The scope includes both invoicing in the traditional direction from supplier to customer and self-billing scenarios where the invoice is raised by the customer for goods received or consumed.

- Meeting on 2 December
- Focus on European e-invoicing issues with regards to EU VAT Directive implementation
- Objective is to provide Industry feedback to EU for next release of the Directive

- Forecasting and Inventory Management

To develop EDIFICE practice around the areas of Forecast and Inventory management including consigned inventory, between customer and supplier.

- Next meeting on 2 December
- Focus on Collaborative Forecasting



2005 Projection : Task Groups activities

■ Automatic Data Capture

The ADC group works on guidelines and recommendations to facilitate the implementation of bar / 2-D codes on labels in conjunction and in support of B2B electronic message exchange.

- Revived activities starting Dec 8th conf call
- Focus on creation of Industry's White Paper on RFID and promotion of License Plate usage

■ Suppliers and Distributors

The business area, dealing with information exchanged between an Electronic Components manufacturer and his distributor related to the scenario specific to the business relation as outlined in their business agreement. The current focus of this Group is based around RosettaNet developments.

- Focus on Design Registration 5Cx EPIG and Quoting 3A1,5D1 EPIGs

■ Technical Support and QA

To ensure the quality of EDIFICE documentation conform the International standards (UN/EDIFACT, RosettaNet, ISO, UN/ECE, ...)

- Meets before each Plenary
- Focus on introducing the UN/CEFACT CCTS (Core Components Technical Specification) as means of creating business models as common reference point for multiple standards



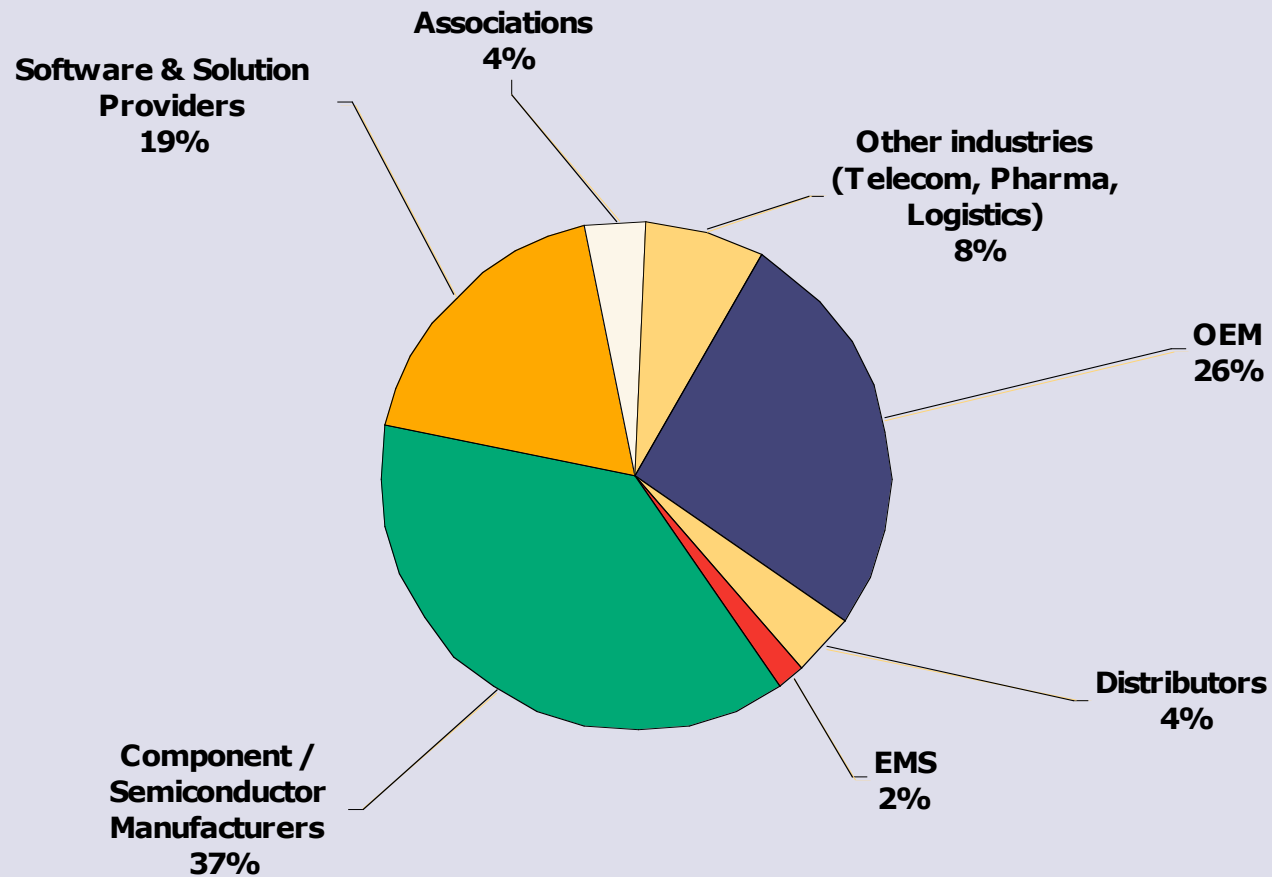
EDIFICE currently has 53 Members

Alcatel
AMD
Analog Devices
Arrow Northern Europe
Atmel W&M
Avnet
BetweenMarkets
Bourns
*Canon Europe
Cisco Systems
DHL
*E2Open
EIDX
Elcoteq Network Corporation
Ericsson
Fairchild Semiconductor
Freescale Semiconductor
Fujitsu Microelectronics
GEFEG
GlaxoSmithKline
GXS
Harbinger
HP
Hitachi
IBM
IDT
Infineon Technologies
Intel

Marconi Communications
*Mobile-Zoom
mobilkom austria
Molex
Motorola Inc.
Murata Elektronik
National Semiconductors
Nokia
Omron Europe
Oracle
Philips
Robert Bosch
SAP
Seeburger
SET-E-COM
Siemens
*Sterling Commerce
STMicroelectronics
Sun Microsystems
TeliaSonera
Texas Instruments
Toshiba
*Xerox
Xilinx
Zetex



EDIFICE Members Per Sector





Previous 94th Plenary

- Hosted by ST and GXS
- ***Automated enablement for SMEs***
- 86 participants
- 42 companies, 1 University, 31 EDIFICE member companies, 11 Observer companies
- New member presentations : E2Open, Mobile-Zoom, Sterling Commerce
- New member applications : Xerox
- Membership contributions from ST, GXS, Fairchild Semiconductor, Intel, E2Open
- Liaison contributions from RosettaNet Europe, UN/CEFACT TBG17
- External contributions from webMethods, Trustweaver



Today's 95th Plenary

- Hosted by Newcastle University and Dickinson Dees in Newcastle-upon-Tyne, GB
- ***"Engineering e-Business through Services and Standards"***
- Membership contributions : Harbinger, Oracle, TI
- Liaison contributions: RosettaNet
- External contributions : Newcastle University, Dickinson Dees, Arjuna, SigmaTrak



Next 96th Plenary

- Hosted by SAP in Walldorf - Heidelberg
- **Theme "Demand driven Supply Networks"**
- 22-23 February 2006
- Membership contributions : SAP, Nokia, TI, ...
- Liaison contributions: RosettaNet
- External contributions :
- Topics:
 - ...
 - ...