



GXS



Bonjour Edifice

94th Plenary, 7 Sept. '05

We want to hear from you

- Solution Demos
- Implementation Consultation
- Webform Deployment Disc
- Relevant Literature
- Free Gift
- Drawing

Participation and support of standards is important



B2B leadership is important



Source: Gartner Research (November 2004)

Gartner, the leading independent industry analyst firm, asserts:

- “GXS has strong global operations and its new Trading Grid articulates a clear strategy to direct innovation and growth.”
- “Leaders must have a strong customer base and sound financials, as well as a well-articulated strategy and road map for the emerging integration service provider market.”

Source: *Magic Quadrant for Integration Service Providers, 4Q04*; Gartner Research Note G00124247, November 11, 2004

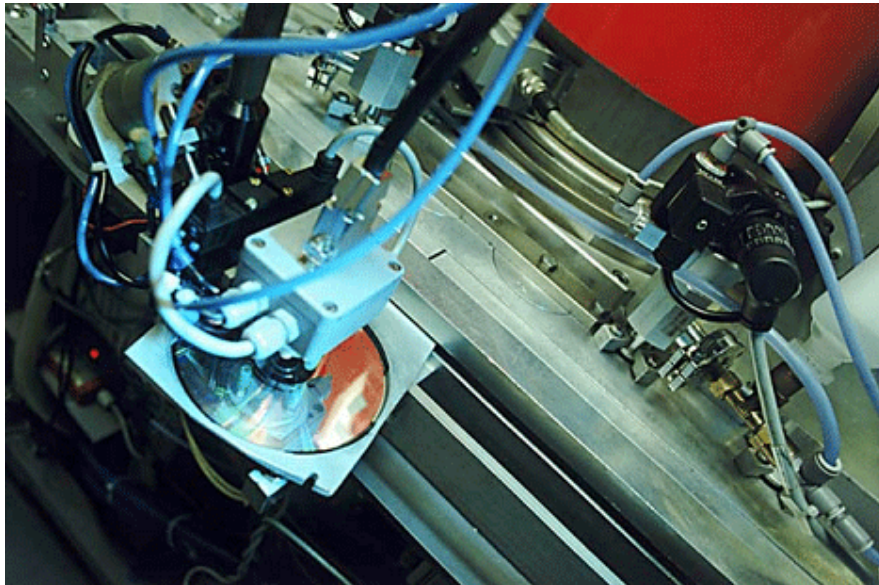
B2B value outside North America



Leverage GXS as your Strategic Supplier for B2B Programs Worldwide

- One Partner for your Global B2B Infrastructure
- Consolidate, Standardize, and Centralize Operations Worldwide
- Operations in 30 Countries in Europe, Asia, and Americas
- Distributor Relationships in Eastern Europe, Middle East, Africa, and South America
- Technical Support in 20 Languages
- Over 40% of Revenues come from outside US

Focus on High-Tech



Market Leadership

- 9 of Top 10 Computer OEMs
- 9 of Top 10 Semiconductor
- 8 of Top 10 Distributors
- Strong Presence throughout Asia

High Tech Expertise

- More RosettaNet Badges than any other Service Provider
- Contract Manufacturing Visibility
- Vendor Managed Inventory

Example Solutions

- Visibility Application for Fabless Semiconductor Manufacturer sourcing production to Pacific Rim
- Global B2B Program Consolidation for a Leading Server & Storage OEM

Panasonic



GE Consumer & Industrial

**ROHM
HAAS**

THOMSON

ACTARIS
metering systems

ChinaECNet.
中电网



Statistics Includes G International Acquisition

Working with Global Leaders



- 75% of the Fortune 500
- 40,000 Small & Medium Businesses
- 100% of Fortune 500 Banks
- Top 25 OEMs Automotive
- 7 of Top 10 US Retailers
- 9 of Top 10 Computer Systems OEMs

Statistics Include
G International Customers