



Elcoteq and RosettaNet

EDIFICE - ERUG Meeting, 3rd of June, 2003

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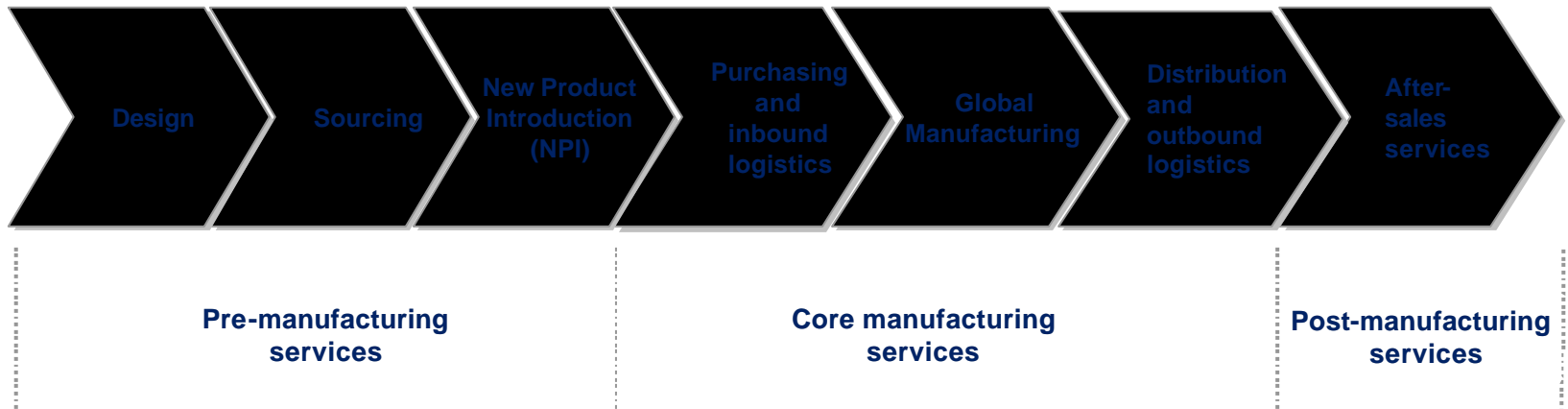


Elcoteq in brief

- Largest European EMS provider
- Focus on communications technology products
- Founded in 1984 by Lohja Corporation
- Listed on the Helsinki Exchanges since 1997
- Net sales MEUR 1,840.2 in 2002
- Operations in 12 countries on three continents
- Approx. 10,200 employees



Integrated end-to-end services





RosettaNet Status at Elcoteq

- RosettaNet (RN) activities have started in Nov 2001
- Strategic EAI* and B2B –tool selection was completed in Nov 2002
- First internal RN tests were done in February 2003
- First external RN tests were done in April 2003
- Participating to NetData research project
- First Pilot has started 05/2003

* EAI = Enterprise Application Integration



ELQ RN Implementation areas

- Order Management (Cluster 3)
 - Quote & Order Entry (3A)
 - **Transportation & Distribution (3B2)**
 - **Returns & Finance (3C7)**
- Inventory Management (Cluster 4) **In the Pilot Scope**
 - Collaborative Forecasting (4A)
 - **Inventory Allocation (4B2)**
 - Inventory Reporting (4C)
 - Inventory Replenishment (4D)



RN Implementation Plans

- Q2/2003
 - to have first integrated PIPs in testing
- Q3/2003
 - to have 3 PIPs (6 connections) in use with 2 Partners
- Q4/2003
 - to continue PIP rollouts with existing Partners
 - to have 1-2 PIPs in use with 1 new Partner



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communications technology
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Questions?

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